

MEMORY JOGGER

How many conversations are you having?

- People Who Will Use the Products
- People who Take Part in the Opportunity
- People who will refer you to the first 2

Put your list into OVERDRIVE - 4 new names in each category EACH month

- People who get "IT" done
 - 1.
 - 2.
 - 3.
 - 4.
- Friends and Friends of friends and friends of friends of friends
 - 1.
 - 2.
 - 3.
 - 4.
- Spouse Connection - their friends, friends spouses, their coworkers, their family, their social group circles
 - 1.
 - 2.
 - 3.
 - 4.
- Neighbors Past & present, Vacation Neighbors, Modere has VERY FEW COUNTRY BOUNDARIES
 - 1.
 - 2.
 - 3.
 - 4.
- Family THE WHOLE family cousins, in laws, yes even the estranged AND STRANGE ones too
 - 1.
 - 2.
 - 3.
 - 4.
- Parents from school sports, clubs, classes, groups
 - 1.
 - 2.
 - 3.
 - 4.

- Community Leaders, condo boards, co-op boards, landlords
 - 1.
 - 2.
 - 3.
 - 4.
- Volunteers
 - 1.
 - 2.
 - 3.
 - 4.
- Healthcare professionals - Doctors, Nurses, Dentists, Massage Therapists, Chiropractors
 - 1.
 - 2.
 - 3.
 - 4.
- Pet Owners - vets, groomers, rodeo, pet and horse agility, best in show
 - 1.
 - 2.
 - 3.
 - 4.
- Professionals - educators, bankers, execs, lawyers, CPAs
 - 1.
 - 2.
 - 3.
 - 4.
- People you take classes with went to school with
 - 1.
 - 2.
 - 3.
 - 4.
- Your personal interest clubs, sports, leagues
 - 1.
 - 2.
 - 3.
 - 4.
- Mom Groups, clubs, support groups, monthly get together groups
 - 1.
 - 2.
 - 3.
 - 4.

→ Church, Mosques, Synagogue

- 1.
- 2.
- 3.
- 4.

→ Event People, wedding planners, party planners, photographers, life coaches

- 1.
- 2.
- 3.
- 4.

→ Service providers - Hair, Nails, Skin, Toes, Ink, Mail Carrier, Mechanic, people who work counters in businesses you frequent

- 1.
- 2.
- 3.
- 4.

→ Social media contacts

- 1.
- 2.
- 3.
- 4.

→ People whose businesses you support

- 1.
- 2.
- 3.
- 4.

→ People who sell things cars, houses, jewelry, life insurance

- 1.
- 2.
- 3.
- 4.

→ Coaches & Teachers

- 1.
- 2.
- 3.
- 4.

→ Military, Cops, Fire Fighters, Security, Correctional workers

- 1.
- 2.
- 3.
- 4.

→ People who work in building, tradespeople, laborers

- 1.
- 2.
- 3.
- 4.

- Hobby People - Scrapbookers, knitters, crafters, reading clubs, wine tasters
 - 1.
 - 2.
 - 3.
 - 4.
- Athletes, Gym bunnies, marathoners, skiers, beer leagues, swimmers, weight lifters, body builders
 - 1.
 - 2.
 - 3.
 - 4.
- Political people
 - 1.
 - 2.
 - 3.
 - 4.
- SUPERCOOLFUNPARTYPEOPLE!!
 - 1.
 - 2.
 - 3.
 - 4.
- Networking groups Biz Groups - Start one! Be in One!
 - 1.
 - 2.
 - 3.
 - 4.
- Movers & Shakers, DISRUPTORS
 - 1.
 - 2.
 - 3.
 - 4.
- Travel Groups, Travelers, Snowbirds
 - 1.
 - 2.
 - 3.
 - 4.
- Campers, backpackers, hikers, hunters & extreme sports people
 - 1.
 - 2.
 - 3.
 - 4.